

July 22, 2020

**Brief Summary of Kessan Tanshin (Financial Report)**

ALBERT Inc. (Security Code: 3906)

Fiscal Period Ended Dec. 2020 1st quarter (January 1, 2020 - March 31, 2020)

**1. Summary of Key Financial Data**

	(in million yen)		
	2019	FP Ended Mar. 31 (1Q) 2020	YoY
Sales	530	688	29.7%
Operating Profit	20	128	540.5%
Ordinary Profit	18	128	579.6%
Net Income	6	-55	-%

  

	(in yen)	
	FP Ended Mar. 31, 2020 (1Q) by Existing Unit	by Fully Diluted Unit
Earning per Unit (EPU)	-12.67	-

**2. Highlights**

- ✓ Sales reach 688 million yen which is the highest level of quarterly from the past. And operating profit is YoY +540.5% because of decreasing the temporary cost by the transferring our office etc. on 1st quarter of FY12/19. On the other hand, special losses (176 million yen) are recorded by the investigation from the external investigation committee from February to May. As a result, net income is -55 million yen.
- ✓ Due to the effect of COVID-19, the orders of analysis services and data scientist training program are slowing down after April 2020.
- ✓ The sales from our focus industries share 82%. The sales from manufacturing and finance industries will be increasing.
- ✓ “Accident Reproducing System” was launched March 2020. The system was co-developed by Tokio Marine & Nichido Fire Insurance Co., Ltd. and ALBERT. ALBERT is continuing co-development with alliance partners.
- ✓ Our data scientists joined the Ministry of Health, Labour and Welfare Cluster Measures Team for support analyzing big data to prevent infection of COVID-19.

**3. Forecasts of Fiscal Period Ended Dec. 31, 2020**

	(in million yen)	
	Fully year	YoY
Sales	2,900	24.8%
Operating Profit	290	53.0%
Ordinary Profit	290	49.8%
Net Income	115	-38.7%
Earning per Unit (EPU)	26.02 yen	-

This document is an English-language of the Japanese financial report “Kessan Tanshin” disclosed in Japanese on July 22, 2020.