



September 17, 2020

Company Name: NISSO CORPORATION
Representative: Ryuichi Shimizu,
Chairman, President,
CEO & Representative Director
(Securities Code: 6569, TSE First Section)
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Corporate Planning Department Director
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**(Progress of Disclosure Items) Notice of Conclusion of
Capital Alliance Agreement and Business Alliance Agreement with
Cross Compass Ltd.**

With regard to the capital alliance and business alliance (hereinafter, "Capital/Business Alliance") with Cross Compass Ltd. (hereinafter, "Cross Compass") announced in the "Notice of Conclusion of Basic Agreement for Capital and Business Alliance with Cross Compass Ltd." on August 7, 2020, NISSO CORPORATION (hereinafter, the "Company") hereby announces that it has resolved to enter into this Capital/Business Alliance at the Board of Directors' Meeting held on September 15, 2020, and has concluded the capital alliance and business alliance agreement (hereinafter, "Capital/Business Alliance Agreement") on September 17, 2020, as follows.

1. Purpose and Reason for Capital and Business Alliance

Based on its founding philosophy of "*Nurturing and Bringing Out the Best in People*", the Company will create an environment where workers can gain a sense of fulfillment and flourish, as well as upholding its vision of "*To Be the Finest Professional Organization Supporting Made-in-Japan*". In addition, the Company has aimed to provide high-quality services that enables it to continuously grow as a company.

On the other hand, with the vision of "*AI Closer to You*", Cross Compass has gathered talented AI-related engineers from all over the world and is engaged in the development and technical consulting of AI mainly aimed at solving problems for clients in the manufacturing sector.

As it is required to respond to changes in the environment, such as the normalization of new behavioral patterns due to the progress of digital technology and the spread of new coronavirus infections, the movement to introduce automation and AI is expected to accelerate further at manufacturing sites.

Under these circumstances, by leveraging the strengths and expertise of both companies, the Company and Cross Compass have determined that creating high value-added services for the manufacturing industry referred to as "*Worksite Solutions by Humans and AI*", with the aim of improving the productivity and quality of manufacturing sites through digitalization, will contribute to the enhancement of corporate value for both companies.

Furthermore, the Company has decided on capital participation in order to build a medium- to long-term relationship with Cross Compass to achieve synergy, and thus has resolved this Capital/Business Agreement.

2. Overview of Cross Compass Ltd.

(1) Company name	Cross Compass Ltd.	
(2) Location	2-9-11-9F Shinkawa, Chuo-ku, Tokyo	
(3) Representative	CEO Katsunobu Suzuki	
(4) Business description	Digital technology consulting for manufacturing industry centered on artificial intelligence Development and provision of products	
(5) Capital	134 Million JPY	
(6) Date of establishment	April 10, 2015 (Founded: October 17, 2011)	
(7) Relationship between listed company and company concerned	Capital ties	Not applicable.
	Personal relations	Not applicable.
	Business relations	Not applicable.
	Applicable status to related parties	Not applicable.

(Note) The "major shareholders and shareholding ratio", as well as the "results of operations and financial position for the previous 3 years" for the company concerned, is not being disclosed at the discretion of the company concerned.

3. Content of Business Alliance

The two companies will consider and implement the business alliance mainly related to the following matters.

The specific contents, conditions, timing of the implementation, etc., will be determined by concluding an individual agreement between the two parties separately.

- Sales expansion/promotion of services utilizing both client bases and sales networks
- Joint development of platforms for the manufacturing industry
- Human resources exchanges for the purpose of training/development
- Other contents discussed by both parties that will contribute to the enhancement of corporate value

4. Content of Capital Alliance

Cross Compass will issue common shares to the Company through a third-party allotment of shares, which the Company underwrite.

(1) No. of shares held before change	0 shares (No. of voting rights: 0) (Percentage of voting rights held: 0.0%)
(2) No. of shares to be acquired	100,000 shares (No. of voting rights: 100,000) (Percentage of voting rights held: 19.9%)
(3) Acquisition value	300 million yen
(4) No. of shares to be held after change	100,000 shares

5. Schedule

(1) Date of resolution of Board of Directors (NISSO CORPORATION)	September 15, 2020
(2) Date of resolution of Board of Directors (Cross Compass)	September 17, 2020
(3) Date of conclusion of capital alliance agreement and business alliance agreement	September 17, 2020
(4) Date of transfer of shares and start date of business alliance	September 25, 2020

6. Impact on Future Business Performance

Although the impact of this Capital/Business Alliance on the consolidated financial results of the Company for FY 3/2021 will be minor, the Company believes that it will contribute to the improvement of business performance in the long-term.

In the future, if an event that significantly affects the consolidated financial results, etc., of the Company occurs, it will be promptly announced.