

September 14, 2020

Company	Vision Inc.
Representative	Kenichi Sano, Representative Director, President, and CEO
Contact	First section of the Tokyo Stock Exchange: 9416 Shinichi Nakamoto, Director, Managing Executive Officer, CFO, and General Manager of Administrative Dept.

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Notice regarding business alliance with Recomm
regarding sales of air sanitizer ReSPR

Vision Inc. (headquarters: Shinjuku-ku, Tokyo, President & CEO: Kenichi Sano, hereafter “Vision”), an operator of the Global WiFi business and the Information and Communications Service business for corporate clients, hereby announces that it has entered a business alliance agreement with Recomm Co., Ltd. (headquarters: Shibuya-ku, Tokyo, Representative Director & President: Hidehiro Ito, hereafter “Recomm”) in regard to the sale of air purifier ReSPR in Japan.

■ Purpose of business alliance

Since its founding in 1995, Vision, as one of the leading distributors in Japan, has provided information and communications-related services necessary for companies to smoothly run their businesses. Vision provides services suited to the stage of growth each client is in, attracting clients primarily through web marketing.

Further, Vision has a long-standing relationship with Recomm, a company involved in the sale and maintenance of information and communication technology (ICT) equipment, cultivated through marketing each other’s products and other collaborative efforts.

Recomm acquired exclusive rights to market air sanitizer ReSPR, which is effective in removing viruses from the air, overseas in June 2020, and it is marketing the product in seven countries in Asia including China. Against the backdrop of heightened demand for air sanitizers due to the COVID-19 pandemic, Recomm is expanding its sales network in Asia with the launch of ReSPR in the region.

Vision concluded a business alliance agreement with Recomm in regard to the sale of air purifier ReSPR, to offer this product to its clients as a countermeasure against viral infections.

In addition to the business alliance for the sale of ReSPR, Vision plans to enter a distributorship agreement with Recomm in regard to Venusense—a series of network security devices being marketed by Recomm’s consolidated subsidiary Venustech Japan Co., Ltd. By doing so, Vision intends to further strengthen its marketing ties with Recomm.

■ Company profile of Recomm Co., Ltd.

Trade Name: Recomm Co., Ltd.

JASDAQ, Tokyo Stock Exchange (Code: 3323)

Representative Director & President: Hidehiro Ito

Head Office: 12th floor, Aioi Nissei Dowa Sonpo Shinjuku Building, 3-25-3 Yoyogi, Shibuya-ku, Tokyo

Incorporated: September, 1994

Capital: ¥1,815,000,000

Website: <https://www.recomm.co.jp/>

Businesses:

- Sale of business phones, digital multifunction devices, network devices, LED lighting, environmentally friendly products, and general office equipment; installation and maintenance services
- Website production, sale of mobile devices, and internet-related services
- Retail sale of electricity
- Franchising of the above businesses
- BPO services

■ Company profile of Vision Inc.

Trade Name: Vision Inc.

1st Section of the Tokyo Stock Exchange (Code: 9416)

President, Founder & CEO: Kenichi Sano

Head Office: 5F Shinjuku i-Land Tower, 6-5-1 Nishi-Shinjuku, Shinjuku-ku, Tokyo
163-1305, JAPAN

Incorporated: December 4, 2001 (Founded: June 1, 1995)

Capital: ¥2,363,785,000

Website: <https://www.vision-net.co.jp>

Businesses:

1. GLOBAL WiFi®

International / Domestic (Japan)

2. Information and Communications Service

Fixed-line telecommunications service / Mobile communications service / Broadband service

Office automation equipment service / Internet media services

3. Other